

# Treatment Planning & Case Presentation

## Taking Co-Diagnosing to the Next Level

### Event Description

This course is designed for the entire dental team. The focus will be for advanced auxiliary dental team members to aid in the doctor's consultation and successfully book patients for all recommended treatment.



**Karen Young, F.A.D.I.A.**  
Speaker, Certified Educator, Coach

Toronto-based Patient Care Coordinator Ms. Karen Young brings her passion for dentistry to the table, guiding patients through their treatment, addressing their questions and overseeing the process from start to finish.

Karen is a member of the Association of Dental Implant Auxiliaries' (ADIA) board of directors and has held an ADIA Fellowship since 2004. With more than 25 years' experience in the dental environment, Karen also holds a qualification in Practice Management and is affiliated with the International Congress of Oral Implantology (ICOI).



### Location

Toronto College of Dental Hygiene and Auxiliaries Inc.  
28 Vanley Crescent, North York, ON M3J 2B8  
Canada

### Cost

\$179 + Tax  
Early Bird - \$159 + Tax - before May 24th, 2018

### Date

Saturday June 23rd, 2018 - 9 am to 3 pm

### Course Outline:

- Modules of the comprehensive exam - Why dental implants?
- Getting your patients engaged
- Investigate–Don't Interrogate
- Co-Diagnosing; seeing beyond the picture
- Getting your patients to own it
- Introducing Consult-PRO to your office and how it can work efficiently for you
- One and a half hours of hands on training workshop with Consult-PRO patient education and case acceptance software

*(Optional: Contact the registration team to download a trial version of Consult-PRO Premium onto your laptop to bring to the course.)*

### Educational Objectives:

**(CE Credits: 5)**

- To increase your profitability dentistry
- To gain confidence in presenting dentistry
- To provide team members with the necessary knowledge and communication skills to help set and elevate a standard of care in your office
- Learn how to read x-rays from a patient's perspective
- Identify how to read your patient through non-verbal skills
- To set yourself apart from others. To be the very best you can be!

**To Register – Quote code TX3-062318**

Email: [sales@consult-PRO.com](mailto:sales@consult-PRO.com)

Call: (800) 519-6569 X 222 or X 233

Online: [www.consult-pro.com](http://www.consult-pro.com) on the events page

**Continental breakfast & lunch included**

*"Karen is an exciting energetic speaker who engages the audience through her lively interactive approach!" - Maria P.*